



SEMIRARA
MINING & POWER
CORPORATION

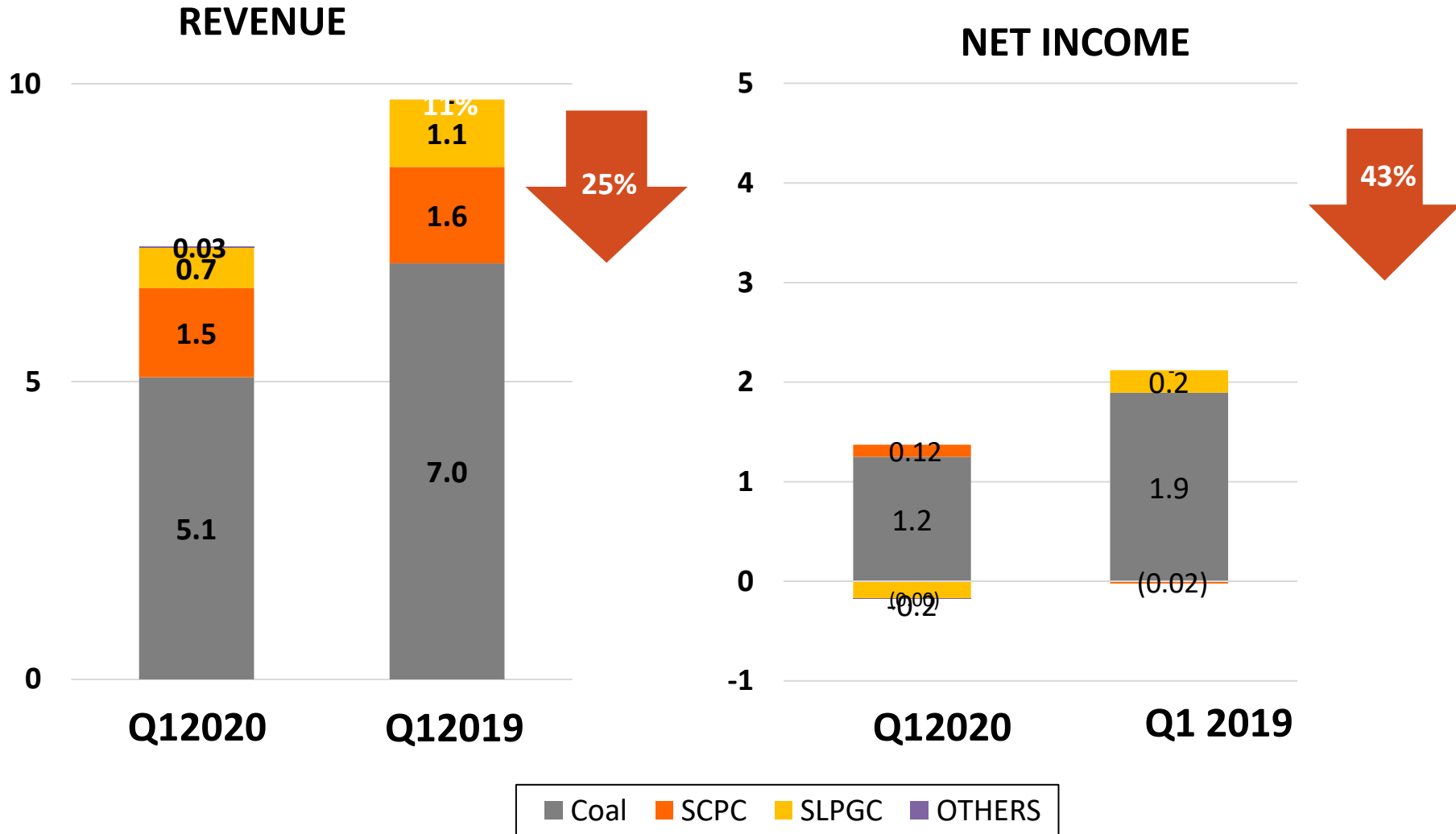
Q1 2020
Investors' Briefing Materials

05/14/2020

CONSOLIDATED REVENUES AND NIAT



Q1 2020 vs 2019 (QoQ) – in billion Php



*Coal ASP dropped to 16% from P2,272/MT to P1,900/MT.



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AND SUBSIDIARIES

Q1 2020
OPERATING PERFORMANCE



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COAL MINING
(SMPC)

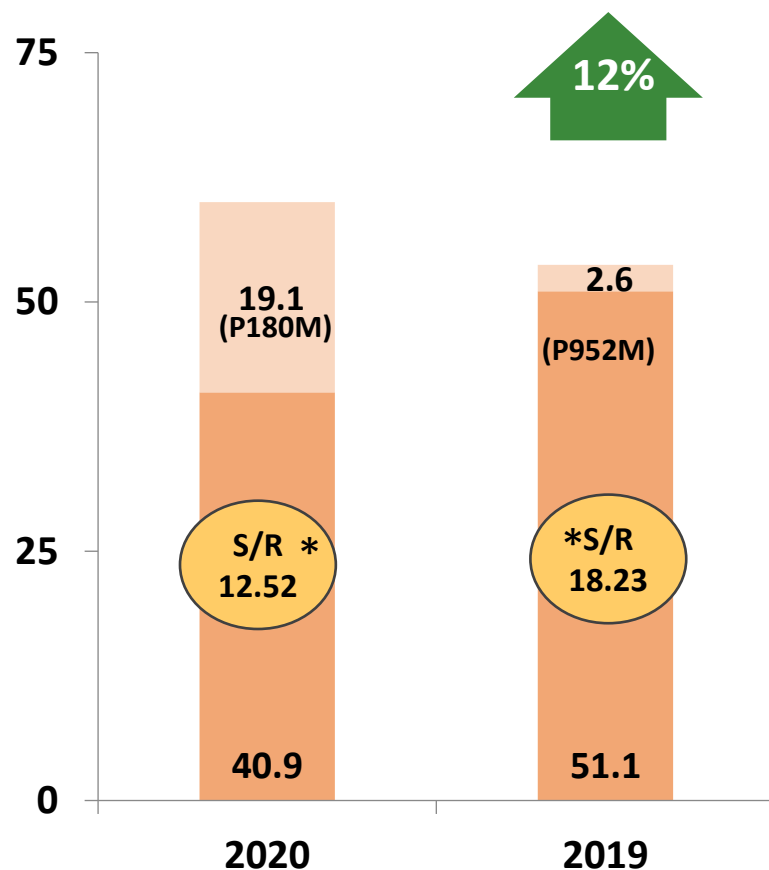
COAL PRODUCTION

Q12020 vs Q12019



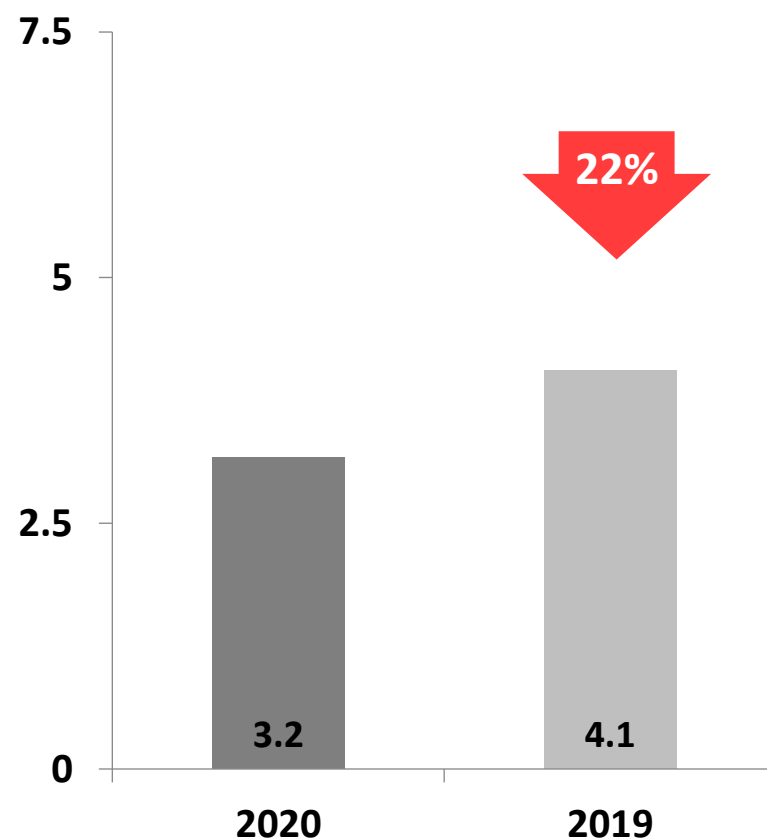
Materials Moved

in million BCM



Coal Production

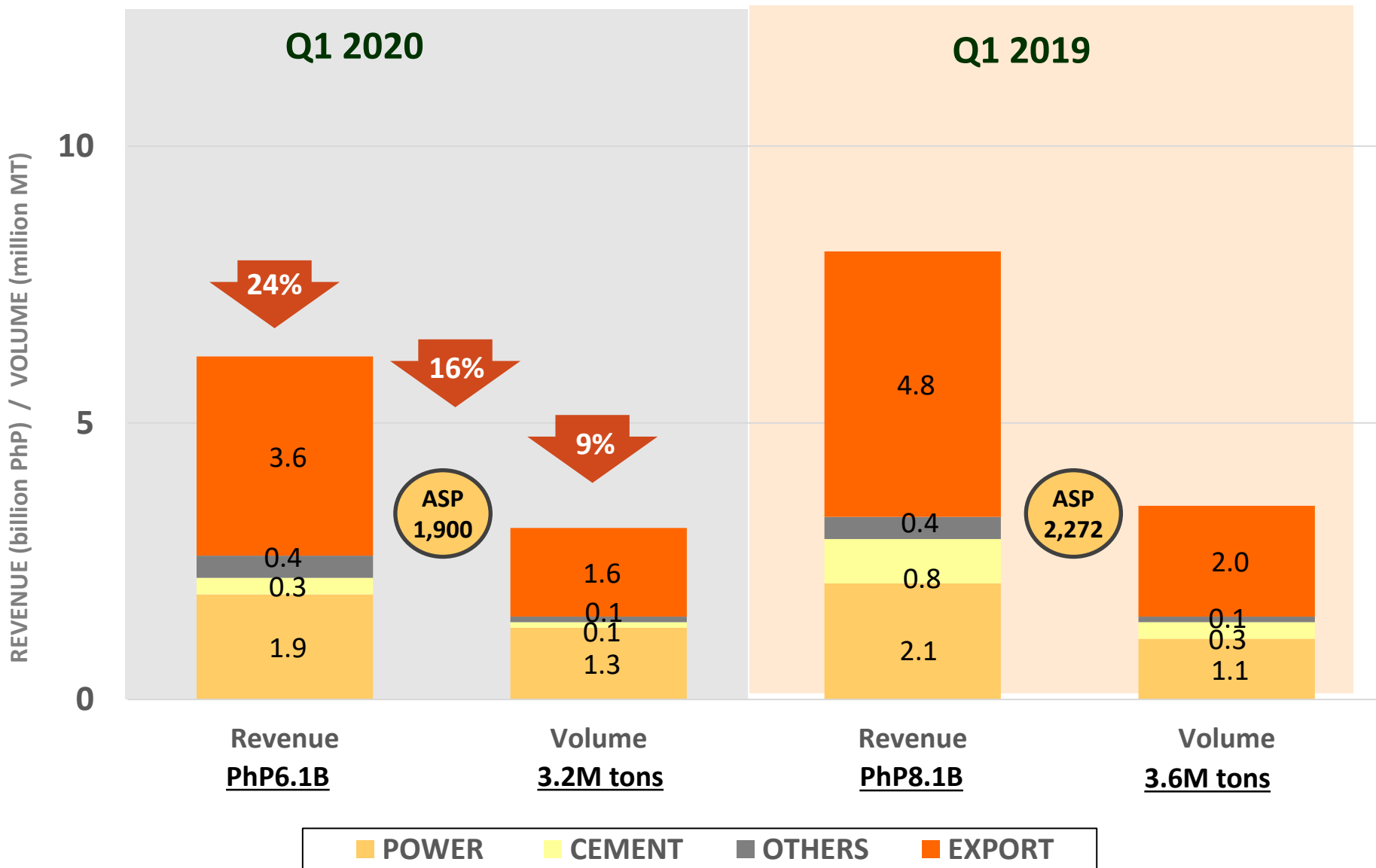
in million MT



* Effective S/R in Q1 2020 and Q1 2019 = 12.2 & 11.9. Coal production down by 900,000 MT. Deferred stripping asset P952 million (19.1 million BCM)

COAL SALES

Q1 2020 vs Q1 2019



Higher offtake by power customers and higher availability of our power generation units, offset by decrease in demand by cement plants because of the economic impact of Covid 19. Export down due timing in production of export grade coal

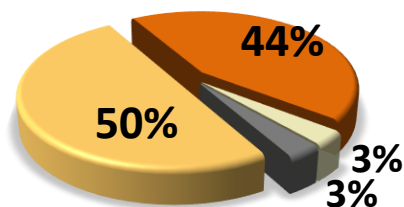
COAL SALES MIX

Q12020 vs Q12019



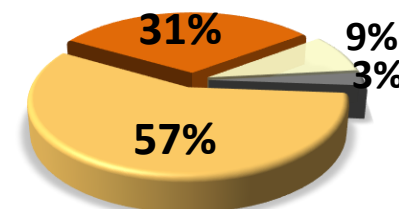
VOLUME

Q12020



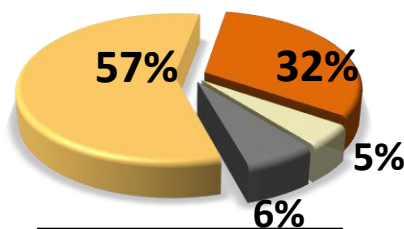
3.2 M tons

Q12019

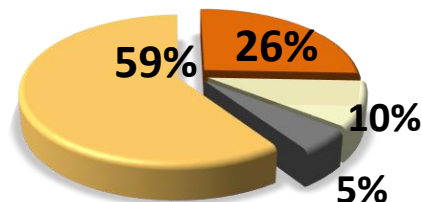


3.6 M tons

REVENUE



PhP 6.1 B



PhP 8.1 B

ASP / MT

PhP 1,900

PhP 2,273

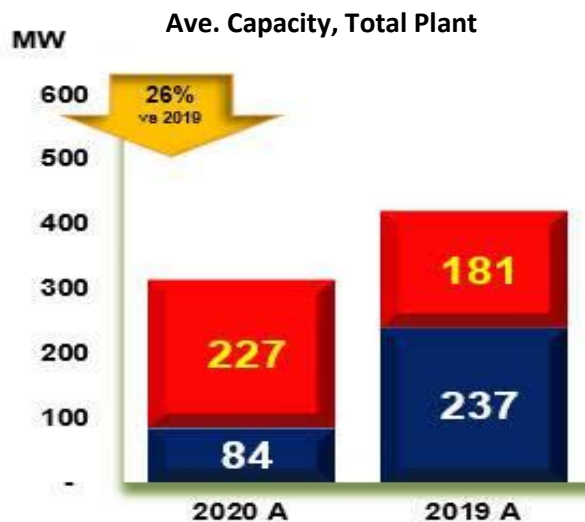
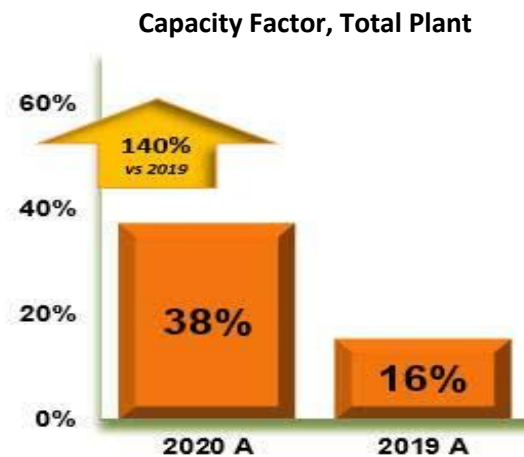
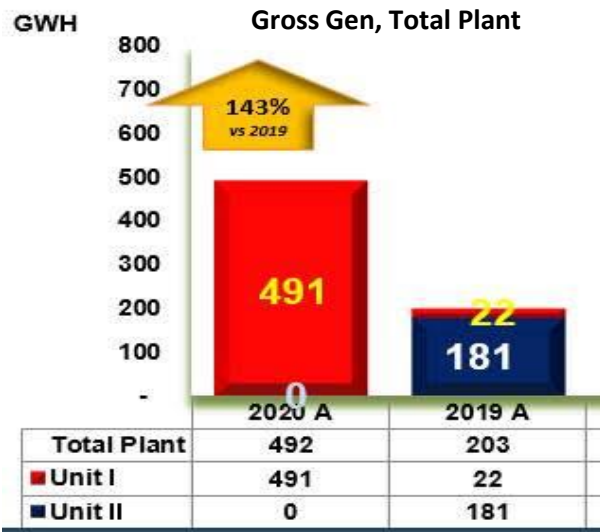
● Export ● Power ● Cement ● Others

Local sales 6% ↑; off-take of Power Plants 20% ↑, 54% ↓ Cement, 0% ↑ ↓ Other Plants 21% ↓ exports | 16% ↓ ASP



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POWER – UNIT 1 & 2
(SCPC)

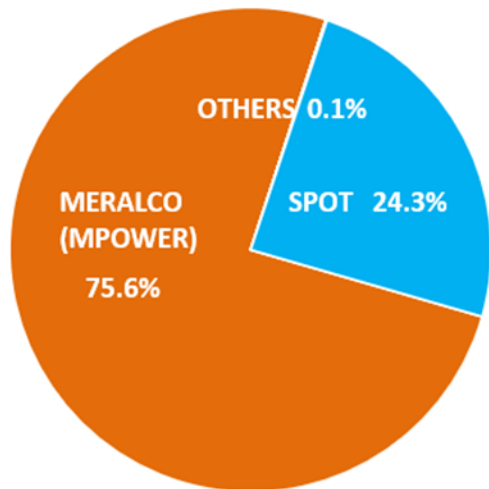


Unit 1 fully operational and Unit 2 synchronized to the grid on March 25, 2020

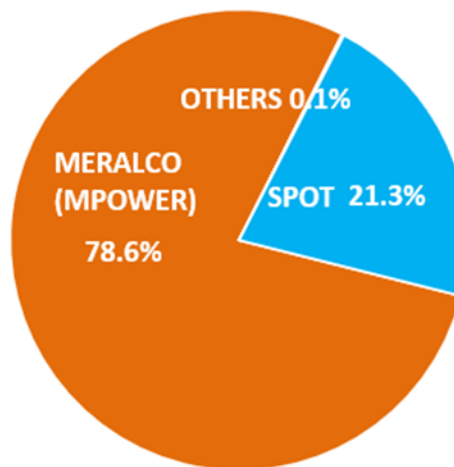
VOLUME

REVENUE

2020

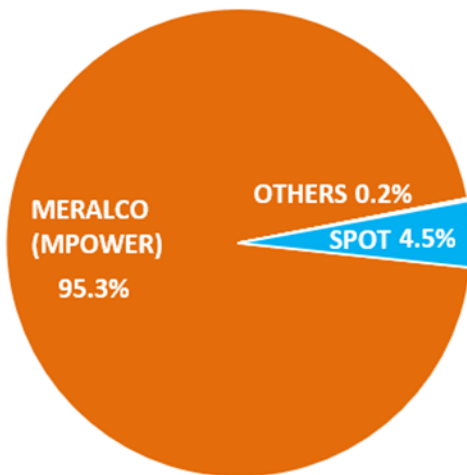


446 GWH

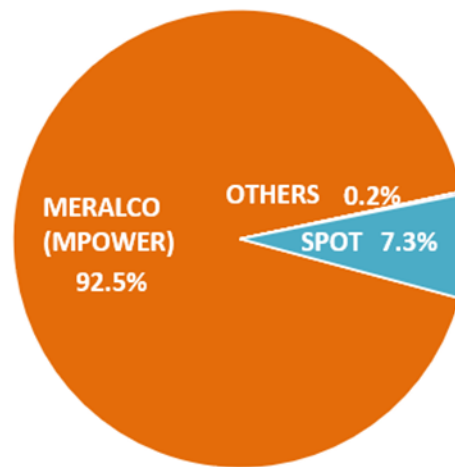


PhP 1.50 B

2019



362 GWH



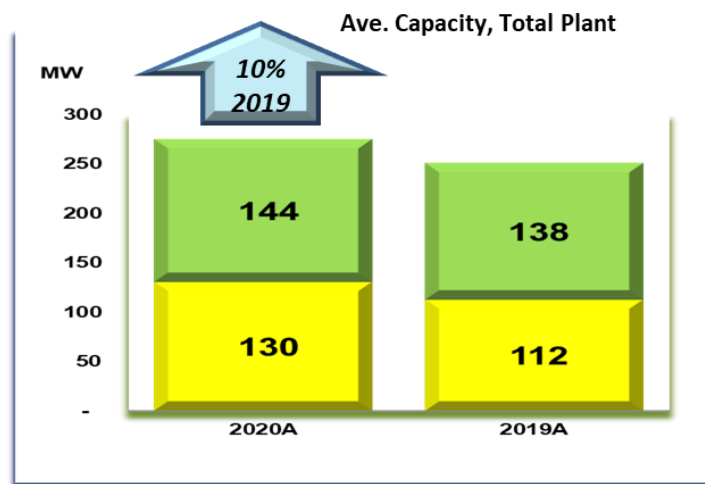
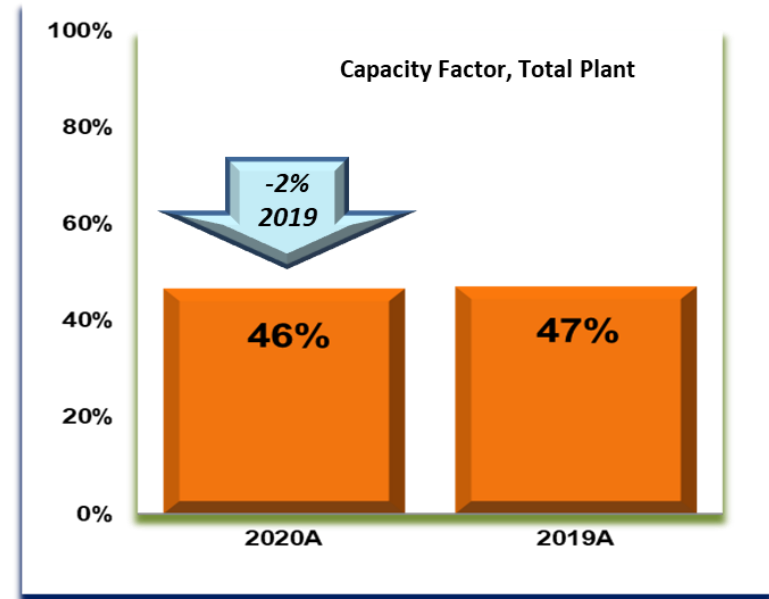
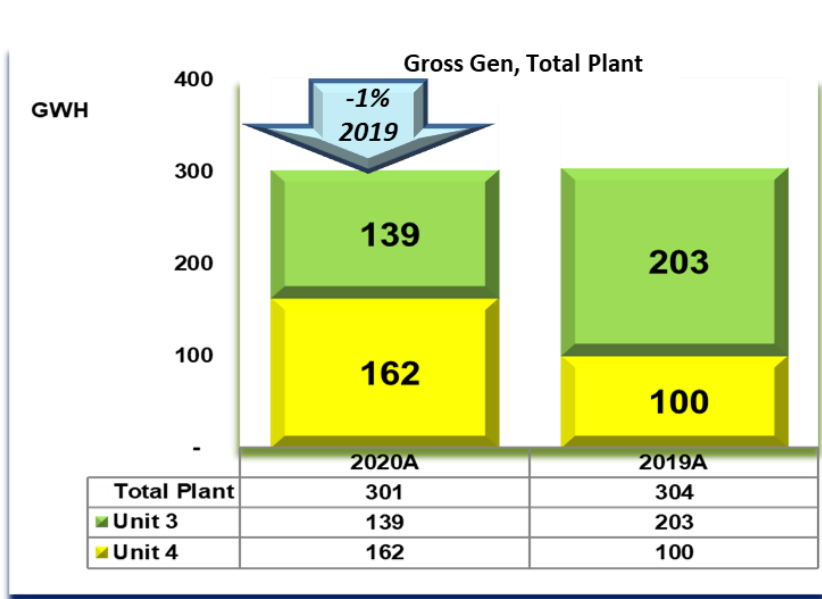
PhP 1.62 B

Average selling price down by 25% from P4.46/kWh to P3.36/kWh



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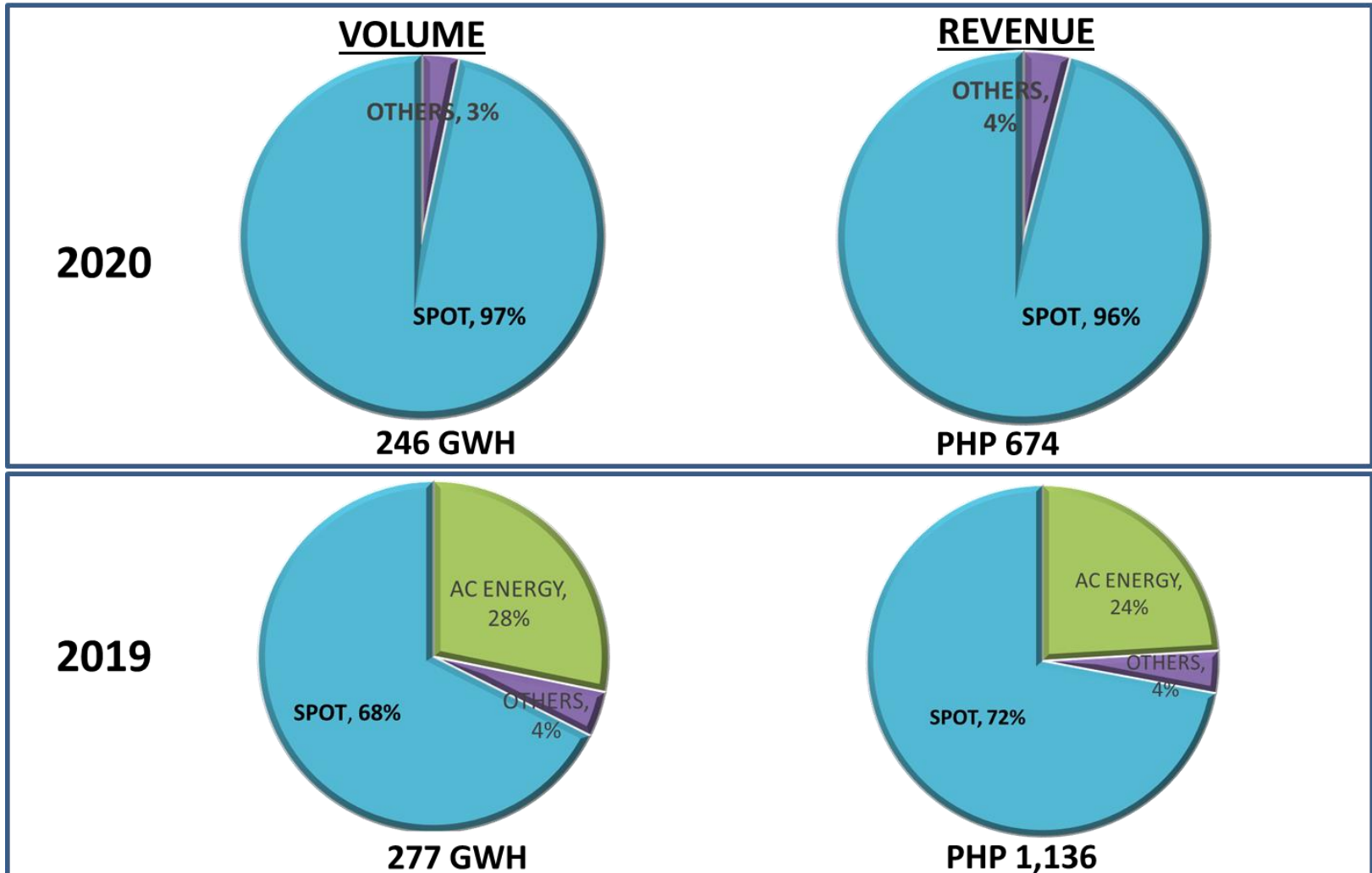
POWER – UNIT 3 & 4
(SLPGC)



Unit 3 planned outage in December 13, 2019 – February 12, 2020. Unit 4 started planned outage on February 19, 2020

ENERGY SALES MIX

Q1 2020



Average selling price down by 33% from P4.10/kWh to P2.74/kWh



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FINANCIAL POSITION

STATEMENT OF FINANCIAL POSITION

ASSETS



| Balance Sheet (in million) | SMPC | SCPC | SLPC | 2020 | 2019 | variance % |
|--------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Current asstes | | | | | | |
| Cash and Cash Equivalents | 1,805 | 921 | 902 | 3,722 | 6,457 | -42% |
| Receivables - net | 1,261 | 1,480 | 900 | 3,651 | 3,642 | 0% |
| Inventories - net | 6,806 | 3,055 | 1,975 | 11,836 | 10,220 | 16% |
| Other current assets | 1,328 | 426 | 342 | 2,108 | 1,285 | 64% |
| Total Current Assets | 11,200 | 5,882 | 4,119 | 21,316 | 21,603 | -1% |
| Non current assets | | | | | | |
| Property, plant and equip | 11,393 | 20,823 | 15,568 | 47,801 | 47,631 | 0% |
| Investments | 45 | - | - | 45 | 45 | 0% |
| Other noncurrent assets - net | 176 | 1,509 | 215 | 1,905 | 2,042 | -7% |
| Deferred tax asset | 197 | 677 | 13 | 887 | 888 | 0% |
| Total Noncurrent Assets | 11,810 | 23,009 | 15,796 | 50,638 | 50,606 | 0% |
| TOTAL ASSETS | 23,010 | 28,891 | 19,915 | 71,954 | 72,209 | 0% |

STATEMENT OF FINANCIAL POSITION

LIABILITIES AND EQUITY



| Balance Sheet (in million) | SMPC | SCPC | SLPC | 2020 | 2019 | variance % |
|-------------------------------------|---------------|---------------|----------------|---------------|---------------|---------------|
| Current Liabilities | | | | | | |
| Accounts and other payables | 5,987 | 2,547 | 850 | 9,389 | 8,451 | 11% |
| Short-term loans | 2,000 | 3,150 | - | 5,150 | 2,070 | 100% |
| Long-term debt - current | 956 | 385 | 659 | 2,000 | 3,459 | -42% |
| Other Current Liabilities | 11 | 4 | - | 14 | 14 | |
| Total Current Liabilities | 8,954 | 6,086 | 1,508.6 | 16,554 | 13,995 | 18% |
| Noncurrent Liabilities | | | | | | |
| Long-term debt - net of current | 3,937 | 7,200 | 3,174 | 14,312 | 13,068 | 10% |
| Pension liability | 304 | 9 | 16 | 329 | 295 | 12% |
| Provision for site rehabilitation | 500 | 18 | 5 | 523 | 523 | 0% |
| Other Long-Term Liabilities | 62 | 31 | - | 93 | 93 | 0% |
| Total Noncurrent Liabilities | 4,804 | 7,258 | 3,195 | 15,257 | 13,979 | 9% |
| TOTAL LIABILITIES | 13,757 | 13,344 | 4,703 | 31,811 | 27,973 | 14% |
| STOCKHOLDERS' EQUITY | | | | | | |
| Total stockholders' equity | 28,201 | 6,192 | 5,961 | 40,144 | 44,236 | -9% |
| LIABILITIES & EQUITY | 41,958 | 19,536 | 10,664 | 71,954 | 72,209 | 0% |
| D/E RATIO | | | | 0.79 | 0.63 | -25% |
| CURRENT RATIO | | | | 1.29 | 1.54 | -17% |

KEY TAKEAWAYS



EBITDA Margin at 40%, slightly dropped by 3% despite the significant decline in coal and energy prices;

The Company declared regular cash dividend of PhP1.25 per share on 28 February 2020 paid on 27 March 2020;

Consolidated current ratio is at 1.29:1. Cash position remains healthy despite cash dividend payment;

SCPC Unit 2 synchronized to the grid on March 25, 2020. Total contracted energy is 170.45 MW;

SLPGC's total contracted energy is 63 MW, of which 50 MW is new PSA, effective March 26, 2020;

Coal deliveries to power plants increased by 22% due to higher capacity factor of owned power units.

SUPPLEMENTARY STAND ALONE INFORMATION

STATEMENT OF INCOME (STANDALONE)

Q1 2020 vs Q1 2019

| Amounts in PHP Millions) | Q1 2020 | | | | | | | Q1 2019 | | | | | | | | |
|--------------------------------------|---------|-------|------|-------|------|-------|-------|---------|-------|-------|-------|-------|-------|-------|------|--------|
| | | COAL | | SCPC | | SLPGC | TOTAL | | COAL | | SCPC | | SLPGC | TOTAL | | |
| Coal | | 6,139 | | | | | 6,139 | | 8,073 | | | | | 8,073 | | |
| Power | | | | 1,497 | | 674 | 2,200 | | | | 1,616 | | 1,136 | 2,752 | | |
| Revenue | 100% | 6,139 | 100% | 1,497 | 100% | 674 | 100% | 8,339 | 100% | 8,073 | 100% | 1,616 | 100% | 1,136 | 100% | 10,825 |
| Coal | | 2,766 | | | | | 2,766 | | 3,353 | | | | | 2,590 | | |
| Power | | | | 863 | | 268 | 1,158 | | | | 1,236 | | 576 | 1,241 | | |
| COS - Cash Cost | 45% | 2,766 | 58% | 863 | 40% | 268 | 47% | 3,924 | 42% | 3,353 | 76% | 1,236 | 51% | 576 | 35% | 3,830 |
| Coal | | 715 | | | | | 715 | | 1,041 | | | | | 1,041 | | |
| Power | | | | | | | - | | | | | | | - | | |
| Govt Share | 12% | 715 | 0% | - | 0% | - | 9% | 715 | 13% | 1,041 | 0% | - | 0% | - | 10% | 1,041 |
| Coal | | 149 | | | | | 149 | | 149 | | | | | 149 | | |
| Power | | | | 316 | | 366 | 686 | | | | 268 | | 219 | 487 | | |
| Gen & Admin Exp | 2% | 149 | 21% | 316 | 54% | 366 | 10% | 835 | 2% | 149 | 17% | 268 | 19% | 219 | 6% | 636 |
| Core EBITDA | 41% | 2,509 | 21% | 317 | 6% | 40 | 34% | 2,865 | 44% | 3,531 | 7% | 112 | 30% | 341 | 49% | 5,318 |
| Noncash items | | 840 | | 372 | | 351 | 1,564 | | 995 | | 315 | | 326 | 1,512 | | |
| Finance cost | | 96 | | 129 | | 50 | 275 | | 138 | | 60 | | 82 | 280 | | |
| Finance income | | (14) | | (0) | | (21) | (35) | | (1) | | (1) | | (13) | (15) | | |
| Forex (gain) losses | | (19) | | 0 | | (0) | (18) | | (9) | | 2 | | - | (7) | | |
| Other income (exp) | | (0) | | (23) | | (14) | (37) | | (21) | | (15) | | (8) | (44) | | |
| Taxes | | 2 | | (48) | | 4 | (42) | | 0 | | (124) | | 3 | (121) | | |
| Core net income | 26% | 1,603 | -8% | (114) | -49% | (330) | 14% | 1,159 | 30% | 2,429 | -8% | (125) | -4% | (49) | 34% | 3,713 |
| Gain/(Loss) on Fin'l Contract | | | | | | 116 | 116 | | | | | | 8 | 8 | | |
| Accelerated Dep'n | | | | | | | - | | | | (165) | | | (165) | | |
| One time gain (loss) | | - | | - | | 116 | 116 | | - | | (165) | | 8 | (157) | | |
| NET INCOME | 26% | 1,603 | -8% | (114) | -32% | (214) | 15% | 1,275 | 30% | 2,429 | -18% | (290) | -4% | (41) | 33% | 3,556 |

Note: 2019 figures restated for consistency in royalty expense measurement for interim reporting using financial approach

END OF REPORT

(ACTUAL Q1 2020 RESULTS)

THANK YOU!